## **COMPANY PROFILE**



US-AFRICAN AND EUROPEAN BUSINESS GROUP, S.L.

WhatsApp: +34 644 388 296 mmontina@us-africa-eu-businessgroup.com www.us-africa-eu-businessgroup.com

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## INTRODUCTION OF THE COMPANY

US-AFRICA-EU-GROUP is an export Finance and Business Credit Consulting Firm. We work with Spanish and International Financial Institutions to provide Innovative Funding Solutions to Private Companies and Government Agencies, including:

- Export Trade Finance
- Project Finance
- Public Sector Financing
- Export Working Capital
- Equity Financing
- Bridge Loans

## PRODUCTS AND SERVICES

- Export Trade Finance: Trade Loans with a tenure of up to one year to support Export and Import transactions of Spanish and International Companies.
- Project Finance: Medium Term Financing structured for start-up or expansion of existing Industrial and Commercial Projects, with repayment terms from three (3) to seven (7) years.
- Public Sector Financing: Long-Term Loans from seven (7) to twelve (12) years for Infrastructure and Project Development, utilizing Country Sovereign Guarantees within existing Bilateral/Multilateral Agreements or Structured Commercial Credit Guarantees.

## PRODUCTS AND SERVICES

- Export Working Capital: Facilities for Spanish Exporters that require Pre-export financing for their goods or services through the use of Institutional Guaranteed Commercial Loans for up to one year.
- Equity Financing: Fund raised from Private or Institutional Investors through Private Placement of Shares of Common Stock of issuing companies.
- Bridge Loans: Short-term Loan packaged and procured from for Spanish and International Companies to bridge funding gaps that are taken out through long-term or intermediate financing.

## PROCUREMENT OF TRADE AND PROJECT LOANS

- Market Research: Identity Trade Products, Industrial Plants and Machinery that are suitable for our clients.
- Feasibility Studies: Develop Bankable Marketing and Business Plans for related Projects and Trade Transactions.
- Statutory Documentation: Package supporting documentation, combined with Marketing and Business Plans to satisfy the requirements of Financial Institutions and Lenders that are interested in financing related transactions.

# TARGET MARKETS FOR SPANISH EXPORT FINANCE

- Africa
- Central and South America
- The Middle East
- Eastern Europe
- Southeast Asia

### INDUSTRIAL SECTORS SERVED

- Oil and Gas (Modular Oil Refineries, Gas Gathering and Processing Plants, Pipelines, etc).
- Energy (Solar Photovoltaic, Wind, Hydro, Biogas, Biofuel).
- Communications (Wireless VSAT Network VoIP Telephone, High Speed Broadband VoIP Telephone, High Speed Broadband Internet Systems, Cable TV, etc).
- Solid Mineral (Quarrying and Processing).
- Manufacturing and Assembly (Small and Medium Scale Plants).
- Construction (Pre-engineered Buildings & Construction, Facilities, Stadiums & Arenas, Industrial Parks, etc).
- Medical (Pharmaceutical Projects, Supplies, and Clinics)
- Agro-business (Farming, Food Processing, Livestock, and storage).
- Tourism (Amusement Parks, Hotels/Resorts, etc).
- Aviation (Used and New Passenger & Cargo Aviation, Cargo Air Crafts, Helicopters, Airport Development & Expansion, Avionics & Spare Parts, etc).
- Waste Management (Collection, Transportation, Disposal and Recycling).
- Vocational and Technical Education.
- Water and Waste Water Treatment Plant.

## RECENT PROJECTS SUCCESSFULLY FINANCED

- Salmon Fishery Project in Chile: Cost of the Project (6.7 million Euros).
- Citric Fruit Juice Processing Project in Argentina: Cost of the Project (9.8 million Euros).
- Micro Brewery and Water Bottling Project in Ukraine: Cost of the Project (3.5 million Euros).
- Construction Equipment Lease for Panama Canal Expansion: Cost of the Project (23 million Euros).
- Pharmaceutical Project in Abuja: Cost of the Project (12.2 million Euros).
- 12,000 BPD Modular Refinery Project in Akwa Ibom State: Cost of the Project (59.1 million Euros).

## PROJECTS IN PROCESS OF BEING FINANCED

- Construction Materials for completion of 120 Apartment Buildings in Santo Domingo: Project Cost (5 million Euros).
- 18,000 BPD Refinery Project in Edo State: Project Cost (197.5 million Euros).
- Aluminium Roofing Sheet and Allied Project in Ibo State: Project Cost (6.6 million Euros).
- Cassava Processing Plant in Rivers State: Project Cost (9.5 Euros).
- Oncology Hospital Project in Boxmeer: Project Cost (236.5 million Euros).
- Amusement Park Project at Isheri: Project Cost (22.3 million Euros)
- Pit Quarry Mining Project at Oyo State: Project Cost (7.5 million Euros).
- 5 Star Luxury Hotel in Abuja: Project Cost (55.8 million Euros).
- 3-4 Star Luxury Hotel in Delta State: Project Cost (15.6 million Euros).

## FINANCIAL PRODUCTS RESOURCES

### **CESCE** (www.cesce.com)

- Assist in financing the export of Spanish goods and services to international markets.
- Provide working capital guarantees, export credit insurance, loan guarantee, and direct loans.

#### **COFIDES** (www.cofides.es)

Assist Spanish Businesses invest overseas in New and Emerging Markets through Direct Loans, Loans Guarantees, and Insurance Coverage.

#### **Export Finance Banks and Credit Insurance Companies**

■ We cooperate with various Investment Funds, Development Banks, Multilateral Financial Institutions, Export Credit Agencies, and Credit Insurance Companies.

For more information, please contact:

**Prof. Michelet Montina** 

e-mail: mmontina@us-africa-eu-businessgroup.com

Telephone: 34 690 278 306

Or

Dr. Yolanda Jiménez Ruiz

e-mail: info@us-africa-eu-businessgroup.com

Téléphone: 34 685 361 950