

## **COMPANY PROFILE**



**US-AFRICAN AND EUROPEAN BUSINESS GROUP, S.L.**

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## INTRODUCTION OF THE COMPANY

Our company is an export Finance and Business Credit Consulting Firm. We work with Spanish and International Financial Institutions to provide Innovative Funding Solutions to Private Companies and Government Agencies, including:

- Export Trade Finance
- Project Finance
- Public Sector Financing
- Export Working Capital
- Equity Financing
- Bridge Loans

## PRODUCTS AND SERVICES

- Export Trade Finance: Trade Loans with a tenure of up to one year to support Export and Import transactions of Spanish and International Companies.
- Project Finance: Medium Term Financing structured for start-up or expansion of existing Industrial and Commercial Projects, with repayment terms from three (3) to seven (7) years.
- Public Sector Financing: Long-Term Loans from seven (7) to twelve (12) years for Infrastructure and Project Development, utilizing Country Sovereign Guarantees within existing Bilateral/Multilateral Agreements or Structured Commercial Credit Guarantees.

## PRODUCTS AND SERVICES

- **Export Working Capital:** Facilities for Spanish Exporters that require Pre-export financing for their goods or services through the use of Institutional Guaranteed Commercial Loans for up to one year.
- **Equity Financing:** Fund raised from Private or Institutional Investors through Private Placement of Shares of Common Stock of issuing companies.
- **Bridge Loans:** Short-term Loan packaged and procured from Spanish and International Companies to bridge funding gaps that are taken out through long-term or intermediate financing.

# PROCUREMENT OF TRADE AND PROJECT LOANS

- Market Research: Identify Trade Products, Industrial Plants and Machinery that are suitable for our clients.
- Feasibility Studies: Develop Bankable Marketing and Business Plans for related Projects and Trade Transactions.
- Statutory Documentation: Package supporting documentation, combined with Marketing and Business Plans to satisfy the requirements of Financial Institutions and Lenders that are interested in financing related transactions.

# TARGET MARKETS FOR SPANISH EXPORT FINANCE

- Africa
- Central and South America
- The Middle East
- Eastern Europe
- Southeast Asia

## INDUSTRIAL SECTORS SERVED

- Oil and Gas (Modular Oil Refineries, Gas Gathering and Processing Plants, Pipelines, etc).
- Energy (Solar Photovoltaic, Wind, Hydro, Biogas, Biofuel).
- Communications (Wireless VSAT Network VoIP Telephone, High Speed Broadband VoIP Telephone, High Speed Broadband Internet Systems, Cable TV, etc).
- Solid Mineral (Quarrying and Processing).
- Manufacturing and Assembly (Small and Medium Scale Plants).
- Construction (Pre-engineered Buildings & Construction, Facilities, Stadiums & Arenas, Industrial Parks, etc).
- Medical (Pharmaceutical Projects, Supplies, and Clinics)
- Agro-business (Farming, Food Processing, Livestock, and storage).
- Tourism (Amusement Parks, Hotels/Resorts, etc).
- Aviation (Used and New Passenger & Cargo Aviation, Cargo Air Crafts, Helicopters, Airport Development & Expansion, Avionics & Spare Parts, etc).
- Waste Management (Collection, Transportation, Disposal and Recycling).
- Vocational and Technical Education.
- Water and Waste Water Treatment Plant.



# FINANCIAL PRODUCTS RESOURCES

## **CESCE ([www.cesce.com](http://www.cesce.com))**

- Assist in financing the export of Spanish goods and services to international markets.
- Provide working capital guarantees, export credit insurance, loan guarantee, and direct loans.

## **COFIDES ([www.cofides.es](http://www.cofides.es))**

- Assist Spanish Businesses invest overseas in New and Emerging Markets through Direct Loans, Loans Guarantees, and Insurance Coverage.

## **Export Finance Banks and Credit Insurance Companies**

- We cooperate with various Investment Funds, Development Banks, Multilateral Financial Institutions, Export Credit Agencies, and Credit Insurance Companies.

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